



AWK Group AG
Media Release

Successful business performance in 2021 fuels AWK Group's international growth

Zurich, 6 April, 2022 - **The management and technology consulting company AWK Group closes the past business year again with growth and the label "Great Place to Work". The continuation of its international growth strategy takes place from more modern premises in Zurich and as a network organization together with Ginkgo Management Consulting and Quint Group.**

AWK Group closes the 2021 reporting year with revenues of 102.6 million Swiss francs, an increase of 11.8 million Swiss francs compared to 2020. The company attributes the growth to intensive customer care and the targeted sharpening of its services, which generated more project revenue with existing customers. New customers were also acquired in the field of digital transformation, AWK Group's core competence, via the strategic development of additional business areas.

Modern headquarters for award-winning employer

In 2021, AWK Group was once again named one of the best employers in Switzerland by "Great Place to Work®". In the same year, the workforce grew from around 400 to just over 500 employees. The company wants to meet its need for hybrid forms of work, as favored by Corona, and has therefore invested in new premises. In fall 2022, the headquarters will move from Leutschenbachstrasse in Zurich Oerlikon to Andreasstrasse, in the immediate vicinity of the train station. The new building, which also offers sufficient space for further growth, features sustainable building technology: it is passively ventilated, cooling and heating are provided by geothermal probes, and solar cells on the roof generate electricity that can also be drawn from the underground garage for e-cars.

A new era of digital transformation

In 2021, Ginkgo Management Consulting, Quint Group and AWK Group announced their merger. The group, which has a total of well over 800 employees, generated revenues of almost 200 million Swiss francs in the same year. As an international network organization with complementary consulting and implementation competencies, the Group will drive the digital transformation of its customers in a more targeted and also more comprehensive manner. This is meant to increase market share in its traditional home markets of Switzerland, Germany, Luxembourg, the Netherlands and Spain. As part of the Strategy 2025, additional European markets will be developed. In the private and public sectors, the Group sees great potential there for the development of digital capabilities along value chains, in digital resilience, and in in-house digital transformations.

Oliver Vaterlaus, Group CEO, says: "We are proud of what we have achieved and convinced that now is the right time to push ahead with international expansion at full speed. Our partner companies bring convincing, proven and sometimes even unique competencies to the table. Together, they will offer our customers even greater added value and our employees interesting development opportunities, making us even more attractive as an employer."

About AWK Group

AWK Group, with offices in Zurich, Bern, Basel, and Lausanne, is part of an independent international management and technology consulting group. Together with Ginkgo Management Consulting and Quint Group, we serve our clients in Switzerland, Germany, Luxembourg, Spain, the Netherlands, China, and Singapore with more than 800 employees. Our services range from the development of digital business models to data analytics, cyber security, and IT advisory to the management of complex transformation projects. Further information: www.awk.ch

Your contact:

AWK Group AG
Yves Kaufmann Lobato
Leutschenbachstrasse 45, CH-8050 Zurich
Phone: +41 58 123 94 62
E-Mail: [Yves.Kaufmann\[at\]awk.ch](mailto:Yves.Kaufmann[at]awk.ch)